

Dr. Gil Feiler **Curriculum Vitae**

Dr. Gil Feiler is a senior researcher, Begin Sadat Center for Strategic Studies (Bar Ilan University). He is also the executive director and co-owner of Info-Prod Research (Middle East). Having studied in Israel, Egypt and Germany, he wrote his doctoral thesis on political-economic relations in the Middle East.

Dr. Feiler has published extensively on business opportunities in the Middle East, political economy, economic cooperation, and financing terrorism. His most recent books include: *Rethinking Business Strategy for the Middle East and North Africa* (London: The Economist, 1997); *From Boycott to Economic Cooperation: An Analysis of the Arab Boycott of Israel* (London: Frank Cass: 1998), *The Middle East in the New Millennium* (New York: Kluwer Law International, 2000), and *Economic Relations Between Egypt and the Gulf Oil States: Petro-Wealth and Patterns of Influence* (Brighton: Sussex Academic Press, 2003), and *Investing in Russia, the Ukraine, Latvia, Lithuania and Kazakhstan*, Portland: Sussex Academic Press, 2007 (with Alexandre Garese).

Info-Prod Research (Middle East) is one of the world's largest information banks specializing in the collection and analysis of business information in the Middle East. The company also specializes in research and economic analysis at the country, sector and product levels in the Middle East and North Africa. IPR also provides investment consultancy and was instrumental in setting up most of the existing joint ventures in Jordan. Additional services are based on IPR unique databases of Middle East business information, which are constantly updated for on-line vendors, including Reuters, Dow Jones, Gale Group, Handelsblatt, World Reporter, ISI, Lexis-Nexis, The Dialog Corporation and the Financial Times.

Education

B.A.: Middle Eastern Studies, Haifa University, 1983

Teachers training Haifa University, 1985

M.A.: Cum laude, Middle Eastern Studies, Haifa University, 1985

Title of thesis: *"The Emigration of Egyptian Workers to the Arab Oil Economies, 1973-1983: Demographic and Economic Aspects"*.

Ph.D: Middle Eastern Studies, Tel Aviv University, 1986-1989

Title of thesis: *"The Economic Relations Between Egypt and the Arab Peninsula Oil States, 1967-1984"*.

TIM Management Program for Emerging Companies, Haifa: Technion Institute of Management, 2001-2002

Academic Positions

1991- Senior Research fellow, BESA Center for Strategic Studies, Bar-Ilan University

1997-2002 Business School, The Interdisciplinary Center, Herzliya, Senior Lecturer

1997-2001 Research Fellow, Truman Institute, Hebrew University, Jerusalem

1993-97 Political Science Department, Bar Ilan University, Senior Lecturer.

1991-94 Economic Department, Tel Aviv University, Lecturer

1991-92 Rothberg School for Overseas Students, Hebrew University, Lecturer

1988-92 The Armand Hammer Fund For Economic Cooperation In The Middle East, Research Fellow

1988-90 Middle East Department, Tel Aviv University, Instructor.

1985-91 Middle East Department, Haifa University, Instructor.

Public Activities

Served as director at FIBI, Dikla Mutual Funds, Advanced Vision Technology (Traded in Xetra Germany) and Israel Palestinian Center for Research and Information.

Awards

- 1985 - Pulver Scholarship
- 1985 - Visit Fellowship, University of Mainz (West Germany)
- 1986-90 - Israeli Academic Center in Cairo
- 1987-88 - Fellowship of the Dayan Center for Middle Eastern Studies
- 1987 - Ben-Gurion Scholarship
- 1987-88 - Venezuela Jewish Community Scholarship
- 1991-93 - Israel-USA Gorodetzki Fund

List of Publications

1. Books

Gil Feiler and Alexandre Garese, *Investing in Russia, the Ukraine, Latvia, Lithuania and Kazakhstan*, Portland: Sussex Academic Press, 2007

Gil Feiler, *Economic Relations Between Egypt and the Gulf Oil States, 1967-2000: Petro Wealth and Patterns of Influence*, Brighton: Sussex Academic Press, 2003.

. Gil Feiler, *The Middle East in the New Millennium*, The Hague, Kluwer Law International, 2000.

. Gil Feiler and Yaacov Yisraeli, *Business Laws and Economic Prospects in the Middle East & North Africa*, Tel Aviv, Israel Export Institute, 1998.

. Gil Feiler, *From Boycott to Economic Cooperation: The Political Economy of the Arab Boycott of Israel*, London: Frank Cass, 1988.

. Gil Feiler, *Rethinking business strategy for the Middle East and North Africa*, London: The Economist, 1997.

2. Monographs

Gil Feiler, *The Number of Egyptian Workers in the Arab Oil Countries, 1974-1983: A Critical Discussion*, Tel Aviv: The Dayan Center, 1986.

-----, *The Arab States and Israel: Basic Economic and Social Data*, The Technion, Dayan Center and Ministry of Science, 1988 (Hebrew).

-----, *Cooperation Between Israel and Egypt on Issues Related to Labor Market: Directions and Potentials*, Tel Aviv University: The Armand Hammer Fund for Economic Cooperation in the Middle East, 1989 (Hebrew).

-----, *Scientific and Technological Cooperation Between Israel and Egypt: Possibilities and Achievements*, Tel Aviv University: The Armand Hammer Fund for Economic Cooperation in the Middle East, 1991 (Hebrew).

-----, *The Syrian Economy: Potentials of Cooperation with Israel*, Tel Aviv University: The Armand Hammer Fund for Economic Cooperation in the Middle East, 1993 (Hebrew).

Gil Feiler, Gideon Fishelson and Roby Nathanson, *Labor Force and Employment in Egypt, Syria and Jordan*, Friedrich Ebert Stiftung and Histadrut - General Federation of Labor in Israel, 1993.

Gil Feiler, *Labor Migration in the Middle East Following the Iraqi Invasion of Kuwait*, London and Jerusalem: IPCRI, 1993.

Gil Feiler and Yaacov Yisraeli, *Business, Laws and Structures in the Emerging New Middle East*, Tel Aviv: Globes, 1994.

Gil Feiler, Tomer Godovitz and Arnon Sofer, *A Feasibility Study Using Geo-Economic Transport Model: The Case of the Galilee*, The Jewish Agency, 1995.

Gil Feiler, *Israel Business Guide*, Benno Lichtenfeld Publishers: 1995 (In Arabic)

Gil Feiler et. al., *Handbook for Palestinian Businesses: How to conduct Business in the Palestinian Territories*, Washington: USAID, 1996.

Samir Huleileh and Gil Feiler, *Guidelines for Final Status Economic Negotiations Between Israel and Palestine*, Bet Lehem: IPCRI, 1998.

Gil Feiler, *Financing Islamic Terrorism: The Hamas, The Islamic Jihad and The Hizbollah: (Hebrew)*, IDC: ICT, 1999.

Gil Feiler, *Economic Aspects in the Israeli-Palestinian Conflict (Hebrew)*, Ramat-Gan, BESA, 2004.

Gil Feiler, *Israel-Jordan and Israel-Egypt Economic Cooperation: Analysis and Case Studies*, Tel Aviv University Institute for Diplomacy and Regional Cooperation, 2007

Gil Feiler, *India's Economic Relations with Israel and the Arabs*, BESA, 2012

3. Articles

Gil Feiler, "Scope and Some Effects of Remittances of Egyptian Working in the Arab Oil-Producing Countries, 1973-1984", *Asian and African Studies*, (No. 3, 1987).

-----, "The Decrease in Oil Prices and Its Effect on the Foreign Labour Force in the Middle East", *Middle East Focus*, Vol. 9, No. 6 (Summer/Fall 1987).

-----, "Arab Labor Mobilization in a Period of Economic Recession, 1982-1987", *Middle East Contemporary Survey 1987*, Westview Press, 1989.

-----, "Migration and recession: Arab labor mobility in the Middle East, 1982-1989", *Population and Development Review*, (Vol. 17, No. 1, March 1991).

-----, "Demografische problemen in het Midden-Oosten", *Inforient* (Leuven, Flemish), (Vol. 9, March 1991).

-----, "Housing Policy in Egypt", *Middle Eastern Studies*, (Vol. 28, No. 2, April 1992).

Gil Feiler and Rahel Rimon, "Xenophobia, immigration and refugee trends and legislation in Europe and the Middle East in the aftermath of the Cold War", *The International Association of Jewish Lawyers and Jurists Newsletter*, (Vol. 3, December 1992).

Gil Feiler, "Palestinian Employment Options", *Middle East Journal*, (Vol. 47, No. 4, 1993).

Gil Feiler, "Development of the Local Economy in the Event of Palestinian Autonomy", *Justice*, Vol. 1, Winter 1994.

Gil Feiler and Tomer Goodovitch, "Decline and Growth, Privatization and Protectionism in the Middle East Airline Industry", *Journal of Transport Geography*, Vol. 2, No.1, March 1994.

Gil Feiler, "Peace and Information in the Middle East", *Online Information Proceedings*, 1995.

-----, "Arab Responses to Yitzhak Rabin's Assassination", *Israel Affairs*, vol. 3 No. 3-4, 1997.

-----, "Counter-Terrorism and Commercial Interests: Do They Conflict?", *Terrorism and Political Violence*, Vol. 10. No. 2 (Summer 1998).

-----, "Israel Jordan Trade Potential"(Hebrew), *Israeli Tax Quarterly*, No. 103 (January 1999).

-----, "CI Sources: Problems and Solutions", *Competitive Intelligence Review*, Vol. 10, No. 2, 1999.

-----, "Investments in the Palestinian and Jordanian Economies", *Palestine-Israel Journal*, Volume VI No. 3, 1999.

-----, "Hameshek Hafalestini Betzel Haintifada", *Hariveon Haisraeli Lemisim*, Volume 30, No. 117, June 2002, (Hebrew).

-----, "Financing the Palestinian Terror", *Israel and the Palestinians – the Next Phase*, Besa, National Security Deliberations, No. 17, September 2004, (Hebrew).

4. Chapters in Books

-----, "The New Towns in Egypt", in Gil Shidlo (ed.), *Housing Policy in Developing Countries*, (London and New York: Routledge, 1990).

-----, "Petroleum Prices, Politics and War, in Gad Barzilai, Aharom Kleiman and Gil Shidlo (eds.), *The Gulf Crisis and its Global Aftermath*, (London and New York: Routledge, 1993).

-----, "Business Information in the Middle East", in *European Business Information Conference*, (London and Washington: TFPL, 1994).

-----, "Economic Developments in Jordan", in Joseph Nevo and Ilan Pape (eds.), *Jordan in the Middle East: The Making of a Pivotal State*, (London: Frank Cass, 1994).

-----, "From Boycott to Limited Scientific and Technological Cooperation", in Efraim Inbar (ed.), *Security Regimes: Israel and its Neighbors*, SUNY Press, 1995.

-----, "Israel and the Peace Process: Foreign Investments and the Arab Boycott", in Louis Blin et Philippe Fargues (eds.), *L'Economie de la paix au Proche-Orient*, (Maisonneuve et Larose/CEDEJ, 1995).

-----, "The Military Industries of the Arab World in the 1990s", in Efraim Inbar (ed), *The Politics and Economics of Defence Industries*, (London: Frank Cass, 1998).

Gil Feiler and Joshua Zaretsky, "An Unforeseen Rivalry: The Peace Process and the Jordanian and Palestinian Economies", in Sara Roy (ed.), *The Economics of Middle East Peace: A Reassessment*, Vol. 3, (Stamford, Connecticut: JAI Press Inc., 1999).

Gil Feiler, "Economic Implications of the Arab Spring" in Efraim Inbar (ed), *An Arab Spring? Israel, the World and the Changing Region*, Miskal – Yediot Ahronoth, 2013 (Hebrew)

5. Other Publications

Gil Feiler, "The Peace and the Egyptian Workers in the Arab Oil Countries", *New Outlook*, November 1987.

-----, "The Demographic Problem in Egypt: A Future Enveloped in Mist", *New Outlook*, January 1988.

Gil Feiler, "Israel, Jordan and the Palestinian Authority: The Competition for Investments", *Justice*, No. 11, December 1996.

Gil Feiler et al, Capital Access Index 2000-Middle East Region, *Milken Institute* (Santa Monica, Ca), No. 18, September 1, 2000.

Gil Feiler, "Internet Development in the Middle East", *Free Pint*, No. 59, 2000.

-----, "Searching for the ultimate Middle East business site", *Free Pint*, No. 86, 2001.

Gil Feiler, "Ahmadinejad's Economic and Foreign Policies Won't Hold Under Western Sanctions", *BESA Bulletin*, No. 20.

6. Papers Delivered in Conferences

Gil Feiler, "Economic and Demographic Characteristics", -- *From Egypt to the Oil States and Back: Worker Migration, 1974-1985*, Institute of Middle Eastern Studies, University of Haifa, November 1985.

-----, "Reversed Migration of Workers and the Level of Financial Transfers", -- *The Decline of Middle East Oil, Annual Seminar of the Dayan Center*, Tel Aviv University, March 1987.

-----, "War and Emigration in Lebanon", -- paper presented at the conference: *Demography, Conflicts and "New Order" in the Middle East*, the Moshe Dayan Center for Middle Eastern and African Studies, Tel Aviv University, March 13, 1991.

-----, "Labor Mobilization in the Middle East": Cooperation and Conflict", Annual Meeting of the Israel Geographical Society, Tel Aviv University, December 5, 1991.

-----, "Arab Boycott of Israel following the Gulf War", Bar Ilan Center for Strategic Studies, Bar Ilan University, December 31, 1991.

-----, "The Ability of the Israeli Economy to Repay Development Loans of about \$2 Billion During a 5 Year Period", *European Council of American Chambers of Commerce*, Washington DC, April 5-8, 1992.

-----, "From Boycott to Limited Scientific and Technological Cooperation", -- *Regional Security Regimes: Israel and its Neighbors*, Bar Ilan Center for Strategic Studies, June 2-3, 1992.

-----, "The Labor Market in the Peace Era" -- *Workshop on Economic Cooperation and Peace in the Middle East*, Monaster Center for Economic Research, Ben-Gurion University of the Negev in Cooperation with the Economic Cooperation Foundation and the university of California at Los Angeles, Beer Sheba, June 17-18, 1992.

-----, "The Palestinian Labor Force", The Economic Consequences of the Autonomy, Dan Caesaria Hotel, December 17, 1992.

-----, "Enforcement of Legal Measures Against the Arab Boycott", The Ninth International Congress of Jewish Lawyers and Jurists, Tiberias, December 31, 1992.

-----, "Intra-regional Cooperation in International Tourism", *International Seminar on Middle East Regional Cooperation: Prospects and Problems*, Friedrich Ebert Stiftung in cooperation with the National Center for Middle East Studies (Cairo) and Harvard University, Cairo, March 31, 1993.

-----, "Education and Fertility: The Case of Israel's Arabs", *Israel's Arabs as a Political Community in Formation*, Hebrew University, May 30 - June 1, 1993.

-----, "Middle East Market: Myth or Reality", *Conference on Middle East Multilateral Talks*, The Center for International Relations, University of California, Los Angeles, June 5-8, 1993.

-----, "Israel and the Arab World: Scientific and Technological Cooperation", *34th International Congress of the Asian and North African Studies*, Hong Kong, August 22-28, 1993.

-----, "From Arms Race to Economic Development", *Middle East Arms Control and the European Experience*, BESA Center for Strategic Studies, Bar Ilan University, November 8-10, 1993.

-----, "Development of the Economy in the Event of Palestinian Autonomy: The Labor Sector", *Fourteenth Annual Meeting of Middle East Economic Association*, Boston, Massachusetts, January 3-5, 1994.

-----, "Business Information Outside Europe: The Middle East", *European Business Information Conference*, Paris, March 23-25, 1994.

-----, "Information, Economics and Peace", *Info 94*, Ramat Gan, May 2, 1994.

-----, "The Food Industry in the Middle East", *Trends in the Food Industry on the Threshold of the 21st Century*, Jerusalem, May 11, 1994.

-----, "The Future Development of Tourism in the Middle East", *IPCRI Seminar on Regional Tourism*, Cairo, May 24, 1994.

-----, "The Peace Process and the Regional Labor Market", *The 21st Annual Meeting of the Industrial Relations Research Association of Israel*, Haifa, Technion, May 30, 1994.

-----, "Economy in a New Middle East Following the Peace Process", *The International Association of Jewish Lawyers and Jurists, World Council Meeting*, Rome, June 28, 1994.

-----, "Business Prospects in the New Middle East", *Jerusalem Business Conference 94*, Jerusalem, November 6, 1994.

-----, "Selling to the Middle East: Developing Effective Agency & Distribution Networks", *Euro-Middle East Business: The New Alliance*, Cairo, December 8, 1994.

-----, "Trade Potential Between Jordan and Israel", *The Trade Agreement with Jordan*, Tel Aviv, Israel Export Institute, December 12, 1994.

-----, "The Textile Industry: Regional Perspective", *Weaving Peace: Regional Textile Conference, Jerusalem*: The Jewish-Arab Center for Economic Development, December 21, 1994.

-----, "Industrial and Commercial Assessment of the New Era", *Metropolitan Haifa at Peace*, Haifa: The Israeli Center for Management, December 22, 1994.

-----, "Impediments for Foreign and Local Investment in the Gaza Strip", *Trilateral Economic Conference in Istanbul for Facilitating Trade and Investment Flows Between Israel, Jordan and the Palestinian Territories*, Istanbul, February 3, 1995.

-----, "The Promise of Business and Cultural Multilateral Cooperation", *Seminar for Business, Media and Cultural Networking*, Tiberias, September 7, 1995.

-----, "Economic Research in the Middle East", *1st Asian Information Meeting*, Hong Kong, September 28, 1995.

-----, "Political Economics: The Case of Israel and Jordan", Rotterdam, October 12, 1995.

-----, "Israeli-Turkish Economic Ties", *Turkey and Israel in a Changing Middle East*, BESA Center for Strategic Studies, December 4, 1995.

-----, "Research Methodology and Middle East Economics", *Online 95 Information*, Learned Information, London, December 6, 1995.

-----, "Regional Cooperation: Institution Building in the Middle East and Strategies for Free Trade in the Mediterranean", *Europe and the Middle East*, Bertelsmann Foundation, Amman, June 18-20, 1996.

-----, "Channels of Distribution in the Palestinian Authority", *3rd CIRASS/EIRASS International Conference on Retailing and Services Science*, Telfs/Buchen, Austria, June 22-25, 1996.

-----, "Balancing Trade and Security in the Region", *Making Peace Pay: Balancing Security and Prosperity*, Harvard University Conference, English Speaking Union, London, July 2-3, 1996.

-----, "Regional Economic Co-Operation in the Middle East: Present Experiences, Potentials and Perspectives", *Towards a Euro-Mediterranean Free Trade Area*, Friedrich Naumann Stiftung, Brussels, July 7-13, 1996.

-----, "Prospects of Economic Cooperation in the Middle East", *Charting New Directions for International Business in the Middle East*, Bar Ilan University, Graduate School of Business Administration, November 11, 1996.

-----, "Economic Relations Between Turkey and Israel", *Issues Affecting Bilateral Relations between Turkey and Israel*, Begin-Sadat Center for Strategic Studies, January 15, 1997.

-----, "Closure on Foreign Investments", *United Nations Seminar on Assistance to the Palestinian People*, Amman, Jordan, May 20-22, 1997.

-----, "Counter-Terrorism Versus Commercial Interests: Do They Conflict?", *Middle East Terrorism*, Begin-Sadat Center for Strategic Studies, May 26-27, 1997.

-----, "Open and Personal: Economic Intelligence Methods for the Middle East", *1st Annual Conference "European Intelligence & European Electronic Security: Open Source Solutions"*, Brussels, Belgium, 23-26 March 1998.

-----, "Business Opportunities and Information Technology in the Middle East", *Global Intelligence Forum*, Washington D.C., USA, 17-21 May 1998.

-----, "Balance of Economic Relations", *Seminar on Israeli-Egyptian Peace in the perspective of 20 years*, The Hebrew University, Jerusalem, 24 March, 1999.

-----, "Middle East CI Sources: Problems and Solutions from a Database Builder and User", *1999 14th Annual SCIP International Conference and Exhibit*, Montréal, Québec, Canada, April 28-May 1, 1999.

-----,"Business Opportunities among Israel, Jordan and the Palestinian Authority", *Stability and Prosperity in the Eastern Mediterranean: Prospects for Cooperation between the European Union, Cyprus and the Middle East*, Nicosia, Cyprus, May 9-11, 1999.

-----, "Logistic Possibilities in the Gulf States", *Logistic Possibilities for Trade with Arab Countries and The Palestinian Authority*, Aqaba, Jordan, October 20, 1999.

-----, "The Syrian Market and Opportunities for Cooperation with Israel" (Hebrew), *Peace Economics - Potential for Regional Cooperation Israel - Syria - Lebanon?*, The Academic Institute Tel-Hay, December 2, 1999.

-----, "Business Relations between Egypt and Israel", *Twenty Years of Egyptian-Israeli Relations*, The Moshe Dayan Center for Middle Eastern and African Studies, Tel-Aviv, December 22, 1999.

-----, "Japan and the Middle East - Economic Aspects", *Japan and the Middle East*, Begin-Sadat Center for Strategic Studies, Bar-Ilan University, Ramat Gan, December 23, 1999.

-----, "Efforts by international donors and other sectors of the international community to alleviate the economic hardships of the Palestinian people", *United Nations Seminar on Assistance to the Palestinian People*, United Nations Office at Vienna , 21 February 2001.

-----, "Is the Peace with Egypt and Jordan Stable? The Economic Aspects", *Reassessing the Peace Process: Ten Years to the Madrid Conference*, Begin-Sadat Center for Strategic Studies, Bar-Ilan University, Ramat Gan, December 5, 2001.

-----, "Al Qaeda: The Missing Pieces", *Annual Meeting 2003*, World Economic Forum, Davos, Switzerland, January 23, 2003.

-----, "The Economic Consequences of the War on Terror", *Annual Meeting 2003*, World Economic Forum, Davos, Switzerland, January 25, 2003.

-----, "Internet Development in the Middle East", *Israel, The Middle East and Islam*, The Hebrew University, Truman Institute, Jerusalem, February 18, 2003.

-----, "Economic Implications of the War", *The Day After: The Middle East in the Aftermath of the War in Iraq*, Bar-Ilan University, Ramat-Gan, June 9, 2003.

-----, "Financing Islamic Terror", *The United States, East Asia and the Middle East after the War in Iraq*, Institute for National Policy Research & Ministry of Foreign Affairs, R.C.O., Taipei, Taiwan, August 26, 2003.

-----, "Financing Palestinian Terror", *Israel and the Palestinians – The Next Stage*, Bar-Ilan University, Ramat-Gan, January 5, 2003.

-----, "Overview of the Jordanian economy and the possibilities for Economic cooperation with Israel", *Israel-Britain business Council*, Federation of Israeli Chambers of Commerce, Hilton, Tel-Aviv, May 10, 2004.

-----, "Internet, Politics and Economics in the Arab Countries", *Internet in the Arab World*, Tel Aviv University, Tel Aviv, May 24, 2004.

-----, "The Political Economy of Turkey and its relations with Israel", *Turkey: Where to?*, Bar-Ilan University, Ramat Gan, January 6, 2005.

-----, "Abu Mazen and the Future of Palestinian Economy", *Elections in the Palestinian Authority: From Anarchy to Democracy?*, Bar-Ilan University, Ramat Gan, January 13, 2005.

-----, "The Political Economy of Bashar Al-Asad", *Syria of Bashar*, Bar-Ilan University, Ramat Gan, June 21, 2005.

-----, "Middle East Economic and Strategic Position in Light of the Rising Oil Prices" *Asia and World*, Tamkang University, Taiwan, October 6, 2005.

-----, "Egypt's Economy" 25 Years after Sadat's Murder: *Egypt is Heading To? Conference*, Begin-Sadat Center for Strategic Studies, Bar-Ilan University, Ramat Gan, August, 2005.

----- "Russia's Natural Resources (La Nautille)", *Global Russia Business Meeting*, Republic of Cyprus & Cyprus Investment Promotion Agency - CIPA Limassol, Cyprus April 11, 2011.